



OHIO TREE CARE CONFERENCE & TRADE SHOW

Cherry Valley Hotel, Newark, OH • February 2-4, 2027

INVITATION TO EXHIBIT & SPONSOR OPPORTUNITIES

The Ohio Chapter International Society of Arboriculture is proud to host one of the oldest and most respected trade shows for tree care professionals—the **Ohio Tree Care Conference (OTCC)**. Nearly **500 professionals** representing commercial, municipal, utility, government, research, education, and supplier organizations attended in 2026, and even more are expected this year.

As we **weather the extremes**, you won't want to miss the chance to showcase your products and services to this engaged audience.

Why Exhibit?

- **Unmatched Venue:** The Cherry Valley Hotel in Newark features an expansive event center with a **75-foot ceiling**, perfect for displaying everything from large-scale equipment to tabletop exhibits.
- **Diverse Audience:** This is the **only statewide conference** uniting all segments of arboriculture, drawing professionals from across Ohio and surrounding states.
- **Unparalleled Visibility:** Connect directly with decision-makers and influencers who rely on your products and services to advance the profession.

Make sure your company is part of the excitement at OTCC 2027—the **premier showcase for weathering the extremes**.

Tentative Trade Show Schedule *Subject to change.

Tuesday, February 2

9:00 am – 4:00 pm Exhibitor Move-In
5:00 pm – 7:00 pm **Exhibit Hall Grand Opening Party**

Wednesday, February 3

7:00 am – 7:00 pm **Trade Show Open**
5:00 pm – 7:00 pm *Buckeye Bash with Exhibitors*

Thursday, February 4

8:00 am – 12:45 pm **Trade Show Open**
1:00 pm – 5:00 pm Exhibitor Move-Out

Location

Cherry Valley Hotel, 2299 Cherry Valley Rd SE, Newark, OH 43055
Standard king (lawn or courtyard view) guest rooms are discounted to \$152 plus applicable taxes per night. Reservations may be made by calling (740) 788-1200. Parking is free!

Room Block Name: Ohio Tree Care Conference

Cut-off date January 12, 2027; based on availability.

BOOTH

10' x 10' Booth (\$750 first space, \$350 each additional space) **PRIME booths are \$100 additional per space** and defined as corner booths or those facing the food and beverage area or Climbers' Corner.

10' x 10' Booth Includes: one 6' x 24" skirted table, two chairs, one booth identification sign, two full-conference registrations (additional representatives may be registered at prevailing rates), and promotion in Chapter communications.

SPONSOR

Sponsors receive recognition in at least one issue of *The Buckeye Arborist* (Distribution 1,000+), on event signage, in the Conference program, and on the Chapter's website.

Food & Beverage Co-Sponsorship Opportunities

Exhibit Hall Grand Opening Party – Investment: \$1,500

Co-sponsor this party where everyone will gather on the trade show floor on Tuesday evening. Co-sponsors will have branded drink tickets and can distribute literature while networking and mingling. With your help, we can make this party *one to remember!*

Buckeye Bash (Wednesday) – Investment: \$1,500

Through this co-sponsorship, conference attendees will enjoy an engaging evening with dinner, prizes, and time to browse exhibits, providing a memorable experience and valuable networking opportunities.

Lunch (Tuesday, Wednesday, & Thursday) – Investment: \$1,200

Co-sponsor lunch on the trade show floor. You select the date, and we will send them back to education on a full stomach.

Continental Breakfast (Tuesday, Wednesday, & Thursday) – Investment: \$1,000

This co-sponsorship provides a breakfast buffet on the trade show floor. You select the day to help customers, colleagues, and peers jump-start the day.

Beverage Station (Tuesday, Wednesday, & Thursday) – Investment: \$500

Co-sponsor a beverage station and gain company recognition in front of hundreds of qualified buyers.

Educational Opportunities

Keynote Sessions – Investment: \$5,000 EXCLUSIVE

A company representative will be allotted five minutes at the podium to highlight their organization and introduce the featured speaker at both the Tuesday afternoon general session and the Wednesday morning keynote.

Track Sessions – Investment: \$800 per Track

Available tracks include Certified Arborist, Climbers' Corner, Commercial, Municipal, Research, and Utility.

Buckeye Bash Music – Investment: \$500

Registration Opportunities

Registration Give-Away Sponsors – Investment: \$300 each

Registration goodies are a great way to get your brand in the hands of EVERY attendee. Ideas include registration bags, notepads with pens, clipboards, etc. The sponsor is responsible for all production and shipping/delivery charges. **Items are available on a first-come, first-served basis.**

Nametag Sponsor – Investment: \$500

Want your name to be seen by everyone? Sponsor the nametags!

Lanyards Sponsor – Investment: \$500

Want your name to be seen by everyone? Sponsor and provide the lanyards.



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EXHIBITOR TERMS AND CONDITIONS

On behalf of the exhibiting company in item 1 of the Contract (hereinafter referred to as the "Exhibitor"), we apply for booth space at the Ohio Tree Care Conference presented by the Ohio Chapter International Society of Arboriculture (hereinafter referred to as "Association") on the dates and location as inscribed on the Contract and any amendments thereafter, for the exhibition of the products and/or services designated and for no other purpose, subject to the Conditions, Rules & Regulations and any amendments hereinafter set forth.

Booth Assignments – Booth assignments are made in the order they are received. All contracts must be accompanied by full payment to be considered and assigned. Contracts without payment will not be processed.

Standard Booth – Each 10' x 10' booth includes an 8' high back drape and a 3' high side divider drape. Association reserves the right to prohibit or remove any exhibit, product, display, or part thereof, or proposed exhibit, display, or device which, in the opinion of the Association, is not suitable to or in keeping with the product display policy or rules and regulations of the Association at the exhibitor's expense. The Association reserves the right to rearrange floor plans and relocate any exhibit at any time.

Any portion of an exhibitor's display that extends or protrudes above or beyond that of the booth adjoining to the rear or side must, at the exhibitor's own expense, be completely smooth, flush-finished, and painted, with no exposed framework. It must be finished and not unsightly to adjoining booths or the Association. Association reserves the right to make a judgment as to whether a booth shall be finished on-site at the exhibitor's expense.

Exhibitors will be provided with one identification sign and the following per 10' x 10' space: one 6' x 24" draped table, two chairs, and one wastebasket. Additional booth furnishings and equipment may be ordered through the official decorator. The Exhibitor Service Manual, which includes information and forms, will be sent to all exhibitors approximately 60 days before the event.

Cancellation Policy – Exhibitors who cancel 91+ days before the official trade show grand opening date will receive a refund of 75% of the total monies paid; 60-90 days will receive a refund of 50%. NO REFUNDS for cancellations received less than 60 days before the official trade show grand opening. Cancellations must be submitted in writing to the Association at info@ohiochapterisa.org.

Conflicting Events During Trade Show – To fully promote Conference activities, the Association prohibits anyone from using hospitality suites and meeting rooms during events scheduled by the Association. Exhibitors shall not extend invitations, call meetings, hold hospitality events, or otherwise encourage the absence of visitors/attendees from the event or any scheduled event. Exhibitors may only request function space before, during, or after the Show at the headquarters hotel or another area venue for non-selling hospitality suites/meetings, which must be arranged and approved through the Association.

Distribution of Advertising Material and Canvassing – Booth/promotional activities, such as demonstrations, live interviews, market research, etc., may not interfere with normal traffic flow nor infringe on neighboring exhibits. Booth/promotional activities are not permitted outside of the exhibitor's assigned booth space. Exhibitors should reserve a reasonable portion of their exhibit space for equipment, crowds, or lines. Canvassing or distribution of advertising material by an exhibitor or anyone representing a non-exhibiting firm is strictly prohibited outside of the exhibitor's booth space or in any part of the exhibit hall, meeting rooms, or public areas.

Security Policy – The Exhibitor is solely and entirely responsible for their exhibit material and should ensure their exhibit against loss or damage from any cause whatsoever. All property of an exhibitor is understood to remain in their care, custody, and control in transit to or from, or within the confines of the exhibit hall. No one will be permitted to enter the exhibition hall at any time other than during set-up hours determined by the Association and when the hall is open to attendees. Exhibitor understands that neither the Association nor the venue maintains insurance covering the Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance.

Dismantle – No exhibit shall be dismantled before the official closing of the Show as determined by the Association. If observed dismantling early, the Exhibitor may be fined a \$1,000 violation fee, payable within 30 days from receipt of an invoice. If observed dismantling early a second time, the Exhibitor may be barred from exhibiting at future events. The Association recognizes that emergencies or other unforeseen circumstances may arise. Should it be determined necessary to dismantle early, the Exhibitor is required to contact the Association immediately. If deemed acceptable by the Association, written permission to dismantle early will be provided to the Exhibitor and fines will be waived.

Exhibitor Terms and Conditions – This contract is subject to all terms and conditions of the lease agreement between the Association and the venue. The dimensions and locations of each booth are believed to be accurate but only warranted to be approximate. The Association reserves the right to revise the floor plan in the best interest of the Conference. Booths are assigned only to the company that signs the application. No subsidiaries, distributors, manufacturers, etc. will be permitted to share, advertise, distribute literature, or in any way occupy any booth or part of any booth assigned to that Exhibitor.

Upon submission of Exhibitor Contract, Exhibitor hereby expressly agrees to indemnify and hold forever harmless fully the Ohio Chapter ISA, association/event management, additional sponsors, and their respective officers, agents, and employees for any claims, losses, damages, or injuries of any kind whatsoever; arising out of or in any way related to this Agreement or the subject matter of this Agreement, specifically including but not limited to claims, losses, damages or injuries resulting from or alleged to have resulted from the negligence of Association, association/event management, additional sponsors, and their respective officers, agents and employees. In the event of a claim, suit, loss, damage, or injury to which this indemnification agreement applies, the Exhibitor agrees to pay for the defense of the Association, additional sponsors, association/event management, and its officers, agents, and employees against such claim, suit, loss, damage or injury, such defense to be provided by Association counsel. Exhibitor further assumes responsibility and agrees to indemnify and defend the Association and their respective employees and agents against any claims or expenses arising out of the use of the exhibition premises.

This Agreement shall be governed by and construed under the law of the State of Ohio. The courts of the United States and the State of Ohio, located in Columbus, Ohio, shall have exclusive jurisdiction over any legal action that one Party may bring against the other Party which relates in any way to this Agreement or the relationship between the Parties.



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EXHIBIT/SPONSOR COMMITMENT FORM

Company Name _____
 Mailing Address _____
 City, State, Zip _____ Website _____
 Contact Name _____ Title _____
 E-mail _____ Phone (____) _____
 Description of products/services to be displayed.

Booth

Preferred Location (See floor plan): 1st choice: _____ 2nd choice: _____

- ☐ **Non-Profit/Government Agencies** (One 5' x 8' space) \$ FREE
☐ **Exhibit Space** (1st 10'x10' Space) \$ 750.00
 _____ Additional 10'x10' Spaces x \$350 \$ _____
 _____ Prime/Corner Spaces x \$100 \$ _____

Booth Total \$ _____

Sponsorship Opportunities

Check the box beside the desired sponsorship. Options are available on a first-come, first-served basis.

- ☐ **Exhibit Hall Grand Opening Party** (Co-Sponsor \$1,500)
☐ **Buckeye Bash Wednesday** (Co-Sponsor \$1,500)
☐ **Exhibit Hall Lunch** (Co-Sponsor \$1,200 each day)
☐ **Exhibit Hall Continental Breakfast** (Co-Sponsor \$1,000)
☐ **Beverage Station** (Co-Sponsor \$500 per day)
☐ **Keynote Sessions** (Exclusive Sponsor \$5,000)
☐ **Track Sessions** (\$800 per Track) Check the desired track(s) below:
☐ Certified Arborist Review ☐ Climbers' Corner ☐ Commercial ☐ Municipal ☐ Research ☐ Utility
☐ **Registration Give-Away** – (\$300 per Item plus cost of item) Check the desired item(s) below:
☐ Clipboards ☐ Note Pads & Pens ☐ Shirts ☐ Registration Bags
☐ Other (Please write a description of the item for consideration) ☐ _____
☐ **Nametags** (\$500)
☐ **Lanyards** (\$500)
☐ **Buckeye Bash Music** (\$500)

Sponsor Total \$ _____

TOTAL Booth & Sponsorships \$ _____

Donations

To encourage attendees to visit every exhibitor, attendees will receive an **Exhibitor Passport** card at registration. When an attendee visits your booth, an Exhibitor representative must initial, stamp, or add a sticker to your company's square on the card. Once the attendees visit at least 20 exhibitors, they are eligible to win prizes during the Buckeye Bash. Prize winners must be present to win.

- ☐ Yes, we will donate items for the Exhibitor Passport game. Please list the item(s) below. Keep the prize in your booth until the drawing for **another excellent opportunity to make a sale!**

Item(s) _____ ☐ Not sure, but we will email the Chapter no later than January 1.

- ☐ Yes, we will donate item(s) for the **TREE Fund Silent Auction**.

Item(s) _____ Value \$ _____ ☐ Not sure yet.



**MAXIMIZE YOUR EXPOSURE
 MAIL OR EMAIL COMPLETED FORM
 TODAY!**

To pay by credit card, please visit www.ohiochapterisa.org and **Sign In** (located in the upper right corner). Ohio Chapter ISA currently accepts MasterCard and VISA. Please contact the Ohio Chapter with questions.

**Thank you for your support of Ohio tree care professionals
 and the Ohio Chapter ISA.**